FACILITIES MAINTENANCE AND MANAGEMENT
ENERGY MANAGEMENT SERVICES
Schedule 03FAC

FSC Group: 03FAC
STANDARD INDUSTRY GROUP: 8744

Contract No.: GS-21F-036DA
Base Contract Period: August 15, 2016 through August 14, 2021
Business Size: Large

Online access to contract ordering information, terms, and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The internet address for GSA Advantage™ is: www.gsaadvantage.gov.

For more information on ordering from the Federal Supply Schedules, click on the FSS schedules button at: www.gsa.gov/schedules.

August 2016

Authorized Federal Supply Schedule Price List
LMI’s contact information for:

GSA Schedule Contracts—LeNaye Willis-Lloyd (lwillis-lloyd@lmi.org): 703-917-7176

Finance and Accounting—Mike Dutchak (mdutchak@lmi.org): 703-917-9800

LMI is a leader in offering GSA Schedules to its Government customers. Below is a list of the schedules included in our GSA contracts.

Facilities Maintenance and Management Schedule, Energy Management Services – 03FAC
- SIN 871-202 Energy Management and Planning Strategies
- SIN 871-207 Energy Audit Services
- SIN 871-208 Resources Efficiency Management
- SIN 871-211 Energy Consulting Services

Professional Services Schedule – 00CORP
- MORIS
- LOGWORLD
- Information Technology
- Professional Engineering Services
- Facilities—Energy Management Services
- Environmental Services
- Financial and Business Solutions
- Human Resources Services

IT Schedule 70
- SIN 132-51 IT Professional Services
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1. Table of Awarded Special Item Numbers (SINs)

STANDARD INDUSTRY GROUP: 8744

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Description of Services:

LMI is a mission-oriented consulting firm dedicated to improving the management of government. Through objective analysis and technical ingenuity, LMI provides leaders with the information and tools needed to deliver value. As a not-for-profit, LMI develops practical solutions with broad potential impact in the public sector. We are skilled in transferring knowledge and tools that help our clients achieve sustainable performance outcomes.

With more than 50 years of experience, LMI serves more than 40 U.S. agencies, as well as government organizations around the world in the civil, healthcare, and national security sectors. LMI was founded during the Kennedy Administration to bring the most experienced, capable, and creative business management talent to government.

This **Authorized Federal Supply Schedule Price List for Energy Management Services** describes the services we offer under the Facility Maintenance and Management Federal Supply Schedule contract. *The LMI hourly rates certification in this schedule provides users the opportunity and flexibility to award task orders on a labor hour contract basis in addition to a firm-fixed price basis.*

Additional information can be obtained by calling LeNaye Willis-Lloyd, Director, Contracts, (703) 917-7176.

**Corporate Contract Number:** Contract No.: GS-21F-036DA dated August 4, 2016

**Contract Period:** Base Period: August 15, 2016 to August 14, 2021

Option Periods (not awarded):
- Option 1: August 15, 2021 to August 14, 2026
- Option 2: August 15, 2026 to August 14, 2031
- Option 3: August 15, 2031 to August 14, 2036

2. **Maximum Order:** $1,000,000
3. **Minimum Order:** $100
4. **Geographic Coverage:** Worldwide
5. **Point of Production:** McLean, Virginia
6. **Discount from list prices or statement of net price:** Net
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30 days
9a. Notification that Government purchase cards are accepted at or below the micro purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro purchase threshold: Negotiable

10. Foreign items: None

11a. Time of delivery: Negotiated with each order

11b. Expedited delivery: N/A

11c. Overnight and 2- day delivery: Actual cost as required

11d. Urgent requirements: N/A

12. FOB Point: Destination

13a. Ordering address:

LMI
Attn: LeNaye Willis-Lloyd
7940 Jones Branch Drive
McLean, VA 22102-7805
(703) 917-7176 E-mail: lwillis-lloyd@lmi.org
(703) 917-7100 (FAX) Website: www.lmi.org

13b. Ordering Procedures: See FAR 8.4053

14. Payment Address:

LMI
Attn: Finance Division
7940 Jones Branch Drive
McLean, VA 22102-7805
(571) 633-7621 (FAX) E-mail: collections@lmi.org

15. Warranty Provision: None

16. Export Packing Charges: Actual cost, as required

17. Terms and conditions of Government purchase card acceptance above micro purchase level: Negotiable

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts pricing: N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventative maintenance: N/A

24a. Special Attributes such as environmental attributes: N/A

24b. Section 508 Compliance: N/A

25. Data Universe Number System (DUNS): 053385738

26. Central Contractor Registration: CAGE Code - 2D675; TIN 52-0741393
Our Services and Products: Facilities—Energy Management

The following describes the Energy Management services that we provide under the Facility Maintenance and Management Federal Supply Schedule contract.

SIN 871-202
Energy Management Planning and Strategies

♦ Comprehensive energy management solutions. We develop comprehensive energy management solutions for variety of energy projects, including renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED. These comprehensive energy management solutions involve the following phases:
  - Consulting, auditing, energy management: Strategic planning; energy assessments (feasibility, vulnerability and other detailed assessments); developing and executing energy audits, audit plans, and energy management solutions.
  - Concept development and requirements analysis: Analysis of audit results and outlined requirements to design detailed energy management project concepts.
  - Implementation and change management: Implementation and integration of energy-efficient practices and systems and training in using them effectively.
  - Measurement and verification: Performance assessment and measurement of the effectiveness and energy efficiency of projects, including long-term monitoring, verification of savings, and benchmarking.

Risk Management

♦ Energy risk assessment. We assess and minimize potential operational and financial risks due to energy supply failures. We also develop alternative options to minimize potential impacts, and provide design and operating parameters for backup or alternative options and training on risk management approaches.

♦ Fuel purchasing choice. We analyze various energy procurement options (such as firm and interruptible) commensurate with the potential risks and impacts of fluctuating energy prices.

♦ Technical support. We develop and implement management software tools for assessing potential risks.

Homeland Security Considerations

♦ Vulnerability assessments. We assess the vulnerability of critical infrastructure to natural and man-made loss of function. We have experience in assessing all types of public buildings and health care facilities.

♦ Design strategies. We prepare design strategies and solutions to reduce security threats and mitigate the effects of loss of critical infrastructure.

♦ Distributed generation planning. We help define needs for distributed generation to reduce the effects of loss of critical power infrastructure and ensure continuity of operations.

♦ Identification and mitigation of threats. We mitigate as part of overall energy management program support all types of threats to infrastructure.
LMI assists federal agencies in the conduct of on-site energy audits to determine facility energy-use profiles and costs, calculate energy performance metrics, assess energy system efficiencies, and recommend cost-effective energy retrofit projects using life-cycle cost analyses. We also develop and recommend energy conservation and pollution prevention strategies, and assist in the development of pollution prevention plans that analyze and evaluate economic alternatives and technically feasible solutions. We further conduct third-party reviews of energy audit reports and develop policies and procedures for Shared Energy Savings and Energy Savings Performance contracting.

**Energy Audit**

- **Protocol and guidance document development.** We develop energy self-audit manuals and field checklists based on agency-specific protocols and procedures for conducting on-site energy audits, management reviews, and program evaluations.

- **Energy audit strategy.** We develop 10-year audit plans, analyze data gaps, and determine cost-effective ways to collect data and develop energy projects.

- **Energy audit program implementation.** We conduct on-site energy audits ranging from cursory to comprehensive, determine energy-use profiles and costs, calculate energy performance metrics, and assess energy system efficiencies. We also recommend cost-effective energy retrofit projects using life-cycle cost analyses, upgrades of electrical and mechanical infrastructure, certification programs such as LEED, and use of alternative energy sources.

- **Energy audit for benchmarking.** We perform pre-audit planning and on-site inspections to determine benchmarking parameters for energy audits. We also manage award programs for superior energy efficiency performance.

- **Energy system inventories and assessments.** We conduct surveys to identify major energy systems, develop automated management information systems to facilitate the development of retrofit project solutions, conduct assessments of energy consumption data, and evaluate progress toward achieving energy goals.

- **Energy audit for third-party financing.** We conduct energy audits and third-party reviews of energy audit reports. We also develop policies and procedures for Shared Energy Savings Performance contracting.

**SIN 871-208**

**Resource Efficiency Management (REM)**

- **Opportunity assessments.** We conduct surveys and inventories to determine opportunities for energy conservation, pollution prevention, and other means to improve resource efficiency, including on-site analyses of operations, equipment, and energy purchasing patterns. We also provide resource efficiency advocate services for individual or aggregated buildings to maximize resource efficiency, and promote energy-efficient buildings certification programs such as LEED.

- **Pollution prevention plans.** We assist in the development of pollution prevention plans that analyze and evaluate economic alternatives and technically feasible solutions. We also develop pollution prevention goals and targets through energy projects.
LMI’s overall objective in providing energy management program evaluation and support services is to assist government agencies by integrating knowledge of laws and regulations, energy engineering principles, economic analyses, energy technologies, and organizational relationships to produce problem-solving strategies that are practical and affordable. We provide both technical and managerial expertise to executive-level managers. We help define energy program objectives and prepare strategic plans and implementation strategies. We also work with agency and facility managers to improve their capabilities to conduct oversight activities, progress reviews, and concept evaluations. Some of the specific services that LMI offers in the energy consulting services area include the following:

♦ **Energy management and strategy.** We provide technical assistance to agencies to help them comply with Government Performance and Results Act (GPRA), EPACT 2005, and Executive Orders (13423 and 13514) requirements, and prepare detailed implementation plans, including mission and vision statements, energy conservation goals and objectives, and strategies for achieving them. We also identify program elements, determine resource requirements, and develop management tools.

♦ **Energy program planning and evaluations.** We develop energy management policies, procedures, handbooks, and other guidance documents. We also propose strategies to ensure effective integration of energy management requirements across agency functional areas. We have extensive knowledge and background in managing programs within the Federal budget and execution processes.

♦ **Energy related studies and analyses.** We develop energy project funding strategies and policies, and conduct life-cycle economic analysis. We also prepare analytical tools and procedures to facilitate decision making and evaluate policy options.

♦ **Meeting energy efficient standards.** We support agencies in the development of sustainability plans and programs. We have conducted LEED assessment of facilities and have developed tools for performing the assessments and the ongoing measurement and management of these programs.

♦ **Advisory services in alternative financing.** We have assisted agencies in the development and evaluation of projects utilizing financing methods which preserve near-term federal resources. These actions have included development of work statements as well as the evaluation and scoring of submittals.

♦ **Greenhouse gas measurement and management.** We assist agencies in the establishment of programs and goals to comply with new requirements mandated under EO 13514. We authored the Public Sector Protocol for GHG Management and have helped federal organizations develop the guidance and tools to support the GHG reporting program.

♦ **Strategic sustainability and performance planning.** We have supported Federal agencies with the development of programs and plans for compliance with EO 13514 and GRI principles.

♦ **High performance sustainable buildings.** We have assisted in the development of programs and plans built around HPSB guiding principles and USGBC guidelines.
Functional Expertise, Labor Categories, and Prices

Description of Functional Expertise for Facilities—Energy Management

Energy Management Services – SINs 871 202, 871 207, 871 208, 871 211

LMI functional expertise in the energy management program support and energy audit areas includes the following.

Energy Management Program Support and Energy Consulting Services

♦ Energy Planning and Strategies
  • Developing, executing, and reporting agency implementation planning activities pursuant to all federal laws and Executive Orders
  • Strategic planning and implementation
  • Program management
  • Government Performance and Results Act (GPRA) requirements
  • Developing energy management policies, procedures, handbooks, and other guidance documents
  • Integrating energy management requirements
  • Developing energy information systems including quality assurance plans
  • Conducting economic and policy analyses
  • Developing and using analytical tools and procedures to facilitate decision-making, and evaluate policy options (policy simulation)
  • Developing and implementing energy training programs.

♦ Energy Choice Analysis
  • Providing equipment and/or audit software and training to enable evaluation of various energy choices
  • Conducting cost/benefit analysis of choices for reducing energy consumption
  • Developing policies and strategies for buying utility services in a deregulated market
  • Preparing energy use profiles
  • Developing design and performance parameters for installing various equipment to establish demand reduction and fuel switching capabilities
  • Integrating demand management concepts and life-cycle economic analyses to establish demand reduction and fuel switching capabilities.

♦ Risk Management
  • Developing software and training on risk management to minimize price uncertainty of energy purchases
• Assessing and minimizing potential operational and financial risks due to energy supply failures
• Developing alternative options to minimize potential impacts
• Providing design and operating parameters for back-up or alternative options
• Analyze various energy procurement options.

♦ Metering Services
• Determining metering solutions on the basis of load profiles
• Demand management consulting
• Allocating energy costs to tenants
• Providing supplier negotiation
• Determining energy and cost savings from energy conservation measures
• Monitoring energy consumption
• Developing meter design and performance parameters.

♦ Billing and Management Oversight
• Conducting utility cost audits to identify and correct billing problems
• Analyzing consumption and costs
• Forecasting energy usage
• Developing protocols for consolidating multiple billings into single billings and payments.
• Electronic monitoring.

♦ Preparing Agency Statements of Work
• Developing sample statements of work and design specifications for energy management projects
• Providing strategic source support
• Performance management
• Conducting benchmarking/performance diagnostics with tools such as Energy Star
• Evaluating compliance with legislative and executive order requirements such as achieving Energy Star criteria
• Developing sample requests for proposals and statements of work for energy projects and purchases.

♦ Homeland Security
• Conducting vulnerability assessments
• Providing design strategies
• Distributed generation planning
• Identifying/mitigating threats.

♦ Alternative Fuel Vehicles (AFVs)
• Identifying agency legal requirements to purchase and operate AFVs
• Developing compliance strategies and strategic plans
• Planning AFV procurements
• Assessing refueling infrastructure requirements for AFV
• Developing air emission projections from fleets that include AFVs.

♦ Energy Audit
• Developing energy audit strategy and 10-year audit plans
• Conducting pre-audit planning and inspections to determine benchmarking parameters
• Providing energy audit services including data collection and analysis, and benchmarking with tools such as Energy Star
• Providing written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution
• Developing energy self audit manuals and field checklists and other protocols/guidance documents
• Developing and implementing energy audit programs
• Conducting energy system inventories and assessments
• Conducting energy audits for third-party financing.

♦ Resource Efficiency Management
• Estimating cost savings and environmental benefits to maximize resource efficiency
• Onsite analysis of current operations, equipment, and energy purchasing patterns to determine opportunities for energy conservation, pollution prevention, and other means to improve resource efficiency
• Developing management tools to assess and estimate environmental benefits of energy projects
• Developing pollution prevention plans, goals and targets.

♦ Use of Alternative Energy Sources
• Identifying options for use of alternative energy sources
• Evaluating offsite storage and management of alternative fuels
• Assessing alternative and stand-by fuel pricing
• Analyzing trade-offs between potential environmental benefits and costs of alternative energy sources
• Determining cost effective applications of renewable and alternative energy sources.

♦ Building Commissioning Services
• Evaluating facility management and energy operations
• Conducting initial site inspections and follow ups
• Conducting independent measurement and verification for new construction and major renovations
• Developing and delivering courses on topics such as: LEED, emergency response planning, notification, and reporting procedures; environmental certification program.
<table>
<thead>
<tr>
<th>Function/position description</th>
<th>Education and experience</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Executive Program Manager</strong></td>
<td>♦ Advanced degree with 20 years experience in government or private-sector or Bachelor's degree with 22 years experience in government or private-sector. ♦ 8 or more years of management experience with projects of increasing size and difficulty.</td>
</tr>
<tr>
<td>Manages the research program to ensure successful completion of tasks on time and within budget. Maintains relationships with high-level government customers to ensure customer satisfaction. May include Subject Matter Experts with particular functional expertise.</td>
<td>♦ Advanced degree with 20 years experience in government or private-sector or Bachelor's degree with 22 years experience in government or private-sector. ♦ 8 or more years of management experience with projects of increasing size and difficulty.</td>
</tr>
<tr>
<td><strong>Senior Program Manager</strong></td>
<td>♦ Advanced degree with 15 years of experience or Bachelor’s degree with 17 years of experience. ♦ 4 or more years of management experience with projects of increasing size and difficulty.</td>
</tr>
<tr>
<td>Supervises multiple large-scale, complex projects. Responsible for allocating resources among tasks and is the principal liaison with customer for business and technical matters. May include Subject Matter Experts with particular functional expertise.</td>
<td>♦ Advanced degree with 15 years of experience or Bachelor’s degree with 17 years of experience. ♦ 4 or more years of management experience with projects of increasing size and difficulty.</td>
</tr>
<tr>
<td><strong>Senior Project Leader</strong></td>
<td>♦ Advanced degree with 15 years of experience, or Bachelor’s degree with 17 years of experience, or 21 years of experience with no degree. ♦ 2 or more years of supervisory or project management experience in areas described in functional expertise above.</td>
</tr>
<tr>
<td>Supervises multiple small to medium sized, complex projects in the leader’s area of expertise. Responsible for allocating resources among tasks and is the principal liaison with customer for business and technical matters. May include Subject Matter Experts with particular functional expertise.</td>
<td>♦ Advanced degree with 15 years of experience, or Bachelor’s degree with 17 years of experience, or 21 years of experience with no degree. ♦ 2 or more years of supervisory or project management experience in areas described in functional expertise above.</td>
</tr>
</tbody>
</table>

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1 All references to experience mean relevant work experience. Experience and education may be substituted for one another: 4 years of experience is equivalent to a bachelor’s degree and 2 years of experience is equivalent to each advanced degree. Likewise, a bachelor’s degree is equivalent to 4 years of experience and each advanced degree is equivalent to 2 years of experience. All labor categories require a high school degree, GED, or recognized equivalent.

All references to an advanced degree mean a master’s degree or higher.

2 Not required for Subject Matter Experts.
## Labor Categories/Descriptions

<table>
<thead>
<tr>
<th>Function/Position Description</th>
<th>Education and Experience</th>
</tr>
</thead>
</table>
| **Project Leader 1**         | ♦ Advanced degree with 12 years of experience, or  
                               ♦ Bachelor’s degree with 14 years of experience, or  
                               ♦ 18 years of experience with no degree.  
                               ♦ Experience in leading increasingly complex projects in functional areas described above. |
| Responsible for execution of large, complex projects. Interacts with customer on technical issues. May include Subject Matter Experts with particular functional expertise. | |
| **Project Leader 2**         | ♦ Advanced degree with 11 years of experience, or  
                               ♦ Bachelor’s degree with 13 years of experience, or  
                               ♦ 17 years of experience with no degree.  
                               ♦ Experience in project leadership on tasks in areas of functional expertise. |
| Responsible for execution of small to medium-size, complex projects. Interacts with customer on technical issues. May include Subject Matter Experts with particular expertise. | |
| **Senior Specialist 1**      | ♦ Advanced degree with 10 years of experience, or  
                               ♦ Bachelor’s with 12 years of experience, or  
                               ♦ 16 years of experience with no degree.  
                               ♦ Some experience in managing small tasks or subtasks requiring expertise in functional areas described above. |
| Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for executing less complex projects. | |
| **Senior Specialist 2**      | ♦ Advanced degree with 9 years of experience or  
                               ♦ Bachelor’s with 11 years of experience, or  
                               ♦ 15 years of experience with no degree.  
                               ♦ Some experience on large, technically complex projects in areas of functional expertise. |
<p>| Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for integrating results from multiple subtasks. | |</p>
<table>
<thead>
<tr>
<th>Labor Categories/Descriptions</th>
<th>Function/position description</th>
<th>Education and experience</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Senior Specialist 3</strong></td>
<td>Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for executing one or more subtasks on a project.</td>
<td>♦ Advanced degree with 8 years of experience, or Bachelor’s with 10 years of experience, or 14 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td><strong>Specialist 1</strong></td>
<td>Provides specific expertise required for a task, including but not limited to high-level analytical assignments.</td>
<td>♦ An advanced degree with 6 years of experience, or Bachelor’s degree with 8 years of experience, or 12 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td><strong>Specialist 2</strong></td>
<td>Provides specific expertise required for a task, including but not limited to mid-level analytical assignments.</td>
<td>♦ An advanced degree with 5 years of experience, or Bachelor’s degree with 7 years of experience, or 11 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td>Labor Categories/Descriptions</td>
<td>Function/position description</td>
<td>Education and experience</td>
</tr>
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</tr>
<tr>
<td><strong>Specialist 3</strong></td>
<td>Provides specific expertise required for a task, including but not limited to entry-level analytical assignments.</td>
<td>♦ Advanced degree with 4 years of experience, or Bachelor’s degree with 6 years of experience or 10 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td><strong>Specialist 4</strong></td>
<td>Provides specific expertise requirement for a task, including but not limited to assisting with entry-level analytical assignments.</td>
<td>♦ Advanced degree with 2 years of experience, or Bachelor’s degree with 4 years of experience, or 8 years of experience with no degree.</td>
</tr>
<tr>
<td>** Analyst 1**</td>
<td>Serves as a project team member.</td>
<td>♦ Advanced degree with 1 year of experience, or Bachelor’s degree with 3 years of experience, or 7 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td>** Analyst 2**</td>
<td>Serves as a project team member.</td>
<td>♦ Advance degree with no experience, or Bachelor’s degree with 1 year of experience, or 5 years of experience with no degree. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td>Labor Categories/Descriptions¹</td>
<td>Function/position description</td>
<td>Education and experience</td>
</tr>
<tr>
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</tr>
<tr>
<td>Analyst 3</td>
<td>Serves as a project team member.</td>
<td>♦ Bachelor's degree with less than 1 year of experience or 4 years of experience. ♦ Experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
</tr>
<tr>
<td>Research Specialist</td>
<td>Provides research support to projects. May include database management and computer support.</td>
<td>♦ Bachelor's degree with no experience, or Associate degree with 2 years experience, or High school degree or equivalent with 4 years experience. ♦ Includes summer interns with technical backgrounds.</td>
</tr>
<tr>
<td>Research Assistant</td>
<td>Provides general research support to projects.</td>
<td>♦ Associate degree, or High school degree or equivalent with 2 years experience; includes summer interns.</td>
</tr>
<tr>
<td>Administrative Support</td>
<td>Prepares graphical and print/production-ready materials, integrates material from various sources, and provides meeting support.</td>
<td>♦ Bachelor’s degree with no experience or 3 years of relevant experience in administrative support activities.</td>
</tr>
<tr>
<td>Project/Research Support</td>
<td>Provides technical research support to projects.</td>
<td>♦ Associate degree with 4 years of experience, or High school degree or equivalent with 2 semesters of college credit. ♦ Includes co-op students with technical or analytical coursework.</td>
</tr>
<tr>
<td>Executive Support</td>
<td>Provides executive administrative support to management team. Prepares graphical and print/production ready materials.</td>
<td>♦ Bachelor’s degree with 4 years of experience, or 8 years of experience with no degree.</td>
</tr>
</tbody>
</table>
Our labor rates for August 15, 2016 through August 14, 2021 are shown in the table below.

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td></td>
<td>Contractor site</td>
<td>Client site</td>
<td>Contractor site</td>
<td>Client site</td>
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</tr>
<tr>
<td>Executive Program Manager</td>
<td>$442.11</td>
<td>$327.64</td>
<td>$451.84</td>
<td>$334.85</td>
<td>$461.78</td>
</tr>
<tr>
<td>Senior Program Manager</td>
<td>$345.62</td>
<td>$256.13</td>
<td>$353.23</td>
<td>$261.76</td>
<td>$361.00</td>
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<tr>
<td>Senior Project Leader</td>
<td>$293.39</td>
<td>$217.44</td>
<td>$299.85</td>
<td>$222.22</td>
<td>$306.45</td>
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<tr>
<td>Project Leader 1</td>
<td>$260.33</td>
<td>$192.92</td>
<td>$266.06</td>
<td>$197.16</td>
<td>$271.91</td>
</tr>
<tr>
<td>Project Leader 2</td>
<td>$237.16</td>
<td>$175.75</td>
<td>$242.38</td>
<td>$179.62</td>
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<tr>
<td>Senior Specialist 1</td>
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<td>$165.08</td>
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<td>Senior Specialist 2</td>
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<td>$220.84</td>
</tr>
<tr>
<td>Senior Specialist 3</td>
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<td>$152.06</td>
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</tr>
<tr>
<td>Specialist 1</td>
<td>$187.10</td>
<td>$138.67</td>
<td>$191.22</td>
<td>$141.72</td>
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</tr>
<tr>
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<td>$127.05</td>
<td>$175.21</td>
<td>$129.85</td>
<td>$179.06</td>
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<tr>
<td>Specialist 3</td>
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<td>$115.34</td>
<td>$159.07</td>
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<tr>
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<td>$85.61</td>
<td>$118.07</td>
<td>$87.50</td>
<td>$120.67</td>
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</tbody>
</table>

Notes:
- Other Direct Costs (e.g., Travel): The ordering activity will reimburse the Contractor on the basis of actual cost for the following: To be determined at the Task Order Level.
- Applicable Indirect Costs (Material Handling, Subcontract Administration, etc.): The ordering activity will reimburse the Contractor for indirect costs on a pro-rata basis over the period of contract performance at the following fixed price: To be determined at the Task Order Level.
- Contractor site rates apply to employees whose primary workplace is at LMI facilities. Client site rates apply to employees whose primary workplace is at government or other non-LMI facilities.

1 The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Proposed labor rates offered for Option Period 1 (August 15, 2021 to August 14, 2026) are available upon request.
Service Contract Act Matrix

Logistics Management Institute acknowledges the requirements of the Service Contract Act (SCA) and confirms contract prices for the non-exempt labor categories meet the SCA minimums in the contract. The SCA matrix identifies the labor categories that fall under the requirements of the SCA.

<table>
<thead>
<tr>
<th>LMI FSS Schedule</th>
<th>SCA Eligible Contract Labor Category</th>
<th>SCA Equivalent Code—Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Schedules</td>
<td>Administrative Support</td>
<td>01020 - Administrative Assistant</td>
<td>05-2103</td>
</tr>
<tr>
<td>All Schedules</td>
<td>Executive Support</td>
<td>01020 – Administrative Assistant</td>
<td>05-2103</td>
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</tbody>
</table>
LMI is a mission-oriented consulting firm dedicated to improving the management of government. Through objective analysis and technical ingenuity, LMI provides leaders with the information and tools needed to deliver value. LMI’s commitment to public service results in practical solutions with broad potential for impact and client benefit.

Our Organization

LMI drives integrated offerings in support of the unique needs of its clients. We deliver specific capabilities to key sectors of Government:

<table>
<thead>
<tr>
<th>Clients/Missions</th>
<th>Capabilities/Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>♦ Civil Government</td>
<td>♦ Information Technology Services</td>
</tr>
<tr>
<td>♦ Healthcare</td>
<td>♦ Acquisition &amp; Grants Management</td>
</tr>
<tr>
<td>♦ Intelligence</td>
<td>♦ Energy &amp; Environment</td>
</tr>
<tr>
<td>♦ National Defense</td>
<td>♦ Infrastructure &amp; Engineering Management</td>
</tr>
<tr>
<td></td>
<td>♦ Health Management</td>
</tr>
<tr>
<td></td>
<td>♦ Enterprise and Operational Logistics</td>
</tr>
<tr>
<td></td>
<td>♦ Organizational Design and Improvement</td>
</tr>
<tr>
<td></td>
<td>♦ Human Capital Management</td>
</tr>
<tr>
<td></td>
<td>♦ Program Management</td>
</tr>
<tr>
<td></td>
<td>♦ Strategy, Policy &amp; Planning</td>
</tr>
</tbody>
</table>

LMI’s staff includes over 1,000 professionals focused on delivering value-added solutions to support and sustain the unique missions of our clients. Internally, we organize around five divisions:

♦ Technology Services
♦ Materiel Management
♦ Resource Management
♦ Operational Logistics
♦ Health Management.

The Technology Services Division is the cornerstone in developing, supporting, and delivering comprehensive solutions to the complex challenges faced by Government in the other four disciplines. In satisfying those integration responsibilities, our divisions make extensive use of advanced technologies, proven management concepts, best practices, and sound analytical techniques.

We are supported by a capable and efficient business operation that makes doing business with LMI straightforward. We also invest in innovation through our LMI Research Institute (LRI). The LRI gives LMI the ability to look forward beyond today’s challenges to the key issues that will confront Government decision-makers in the future.
Delivery Solutions

We take a matrix approach to delivering common-sense integrated solutions to solve our clients' challenges. Government's unique challenges require multi-disciplinary expertise and broad capabilities, and from the outset our intent is always to make LMI's internal organization work in support of client needs.

Technology Services

We recognize the critical importance of Technology as a tool to help Government drive performance and the delivery of services. LMI's technology capabilities support the effective use of technology to deliver scalable, reliable solutions and customer service in complex environments. Our Technology Services Division focuses in the following areas:

Information Management—We define “information management” as encompassing those services that involve the “business” of Information Technology (IT). Information Management enables clients to achieve mission by helping analyze, plan, develop implement and evolve effective technology initiatives. Our Information Management work focuses on addressing strategic issues related to enterprise-level information management programs and systems. In this role, we support clients in the following major areas:

- **Enterprise Planning:** We prepare strategic plans and provide business case, requirements, architectural, and investment analyses for information management and technology-based programs. Our enterprise planning services support best in class IT governance practices.
- **Enterprise Sourcing:** We develop acquisition and evaluation strategies and plans, assess alternative solutions (including outsourcing), prepare business case justifications, and conduct evaluation tests.
- **Enterprise Program Management:** We evaluate and manage software-intensive program risk, conduct independent verification and validation analyses, provide development life-cycle oversight support, and develop continuity of operations plans.
- **Enterprise Transition Management:** We manage the change associated with transitioning to new operating environments and technology, including business process reengineering, communications planning, and risk planning.

Systems Development and Support—We maintain core competency in full lifecycle IT systems and solution development. We have experience integrating vendor products and developing purpose-built tools where marketplace offerings don’t exist. We have familiarity with key development methodologies (such as Agile), and regardless of approach use structured methods for managing all phases of the implementation life cycle, keeping projects on track while mitigating risks.

We understand business and technology trends, value propositions, and success-oriented models, and we are experienced across the range of e-government technologies, knowledgeable of private-sector best practices, and well qualified to assist in any business area streamlining initiative.

Our core capabilities include functional requirements analysis, systems analysis, structured design, systems prototyping, rapid application development, independent technical
assessments and evaluations, systems integration, systems support, and hosting. We also have demonstrated capabilities in the following areas:

- Cloud
- Cybersecurity
- Knowledge management
- Document management
- Database Design
- Data warehousing
- Analytics
- Web and mobile applications
- Workflow automation
- COTS and custom implementations
- Survey applications
- E-learning solutions

Technology Program Management—LMI assists clients with managing the complexities of large-scale technology transformations. We specialize in the following:

- **Technology Assessments and Prototyping:** We are skilled in assessing the use of emerging logistics technologies in government applications and in demonstrating the potential contributions of those technologies through the use of prototypes.
- **Business Gap Analyses:** We are experienced in helping government organizations analyze their logistics operations, including manufacturing source planning, strategic planning, and identifying and analyzing performance monitoring and readiness metrics.
- **Planning and Implementation Support:** We are specialists in helping government organizations develop operating concepts and technical architectures for key systems.
- **Vendor and Resource Management:** Large-scale technology transformation initiatives often require resources from multiple sources. Vendor staff, integrators, and clients must work efficiently and effectively to drive results, designing, building and testing key functionality in compressed timeframes. Effective coordination between these multiple resource types is critical to avoid early misses that cost time and money to fix later.
- **Cybersecurity program management:** We recognize the critical nature of the cyber threat across all pieces of the technology spectrum. We focus on designing effective risk-based programs using the right combinations of people, process, and technology to address this dynamic and evolving threat.

Materiel Management

The Materiel Management Division includes LMI’s capabilities around Supply Chain Management, Mathematical Modeling, Logistics Analysis, and Maintenance and Readiness.

Supply Chain Management and Mathematical Modeling—An integrated approach for managing logistics processes and information includes all elements of planning, sourcing, producing, maintaining, monitoring, and delivering a product to a customer, as well as reverse logistics flows to support remanufacture processes and activities. We are proficient in each of those areas and have developed unique tools and methods to facilitate the collection, analysis, and evaluation of supply chain management functional areas and activities, as the following capabilities attest:

- **Planning:** We prepare strategic plans, establish performance measures, evaluate supply chain performance, develop business case analyses, assess the use of supply
chain information, and provide advice on supply chain resources, distribution requirements, production capacities, and channel interfaces.

- **Sourcing:** We develop sourcing policies (including outsourcing options and use of third-party logistics providers); evaluate relations with suppliers, repair sources, and carriers; and provide advice on prime vendor programs, vendor-managed inventories, Internet ordering, electronic malls, and online catalogs.

- **Producing and Maintaining:** We evaluate production and repair processes and schedules; determine the best approach to maintenance and ensuring readiness; evaluate support tradeoffs, such as organic maintenance, commercial performance-based logistics, and public-private sector integration; and perform industrial operations analysis of government depots to ensure cost-effectiveness and compliance with congressional mandates.

- **Monitoring:** We advise on providing visibility of assets in the supply chain to reduce costs, respond to customers quickly and efficiently, and use scarce assets more effectively.

- **Delivering:** We create integrated distribution networks that meet customer response times, provide advice for integrating materiel ordering and financial management processes and for using electronic funds transfer procedures to pay bills, and assist in using distribution resources effectively, including actions for receipt and issue management, storage maximization, and optimization of outbound and inbound materiel flows.

- **Returning:** We evaluate reverse logistics material flows and information, provide advice on efficient reverse pipeline management techniques and reducing pipeline investments, and assist in developing best-value processes for materiel return programs, retrograde management, redistribution, and recalls.

- **Modeling:** We use models to evaluate logistics alternatives and track how improvements in logistics processes reduce the costs of obtaining higher system availability, use our Aircraft Sustainability Model to determine the spares for deployment kits and their quantities, and further size those kits according to operational factors, resupply assumptions, and availability goals. Using the Supply Chain Operations Reference (SCOR) model we help the government evaluate effectiveness of supply chains and identify areas of improvement.

- **Simulating:** We simulate multi-echelon supply systems and the day-to-day availability of equipment and systems, including the failure of spare parts for several levels of assemblies and subassemblies and cash flow in working capital fund environments.

**Maintenance and Readiness**—Our Maintenance and Readiness group supports the enablement and governance of maintenance planning and operations. This allows Government to efficiently sustain systems and meet readiness goals.

Those services include the following:

- Enable the agencies and departments to acquire the resources needed to generate required materiel availability.
- Promote improvements to effectiveness and efficiency by develop and transitioning maintenance technologies that improve readiness and reduce cost.
- Facilitate improvements in maintenance planning and processes.
- Improve reliability, maintainability, and supportability.

**Acquisition and Product Support**—Our Acquisition and Product Support practice combines the talents of specialists in acquisition, public contract law, program management, finance, logistics, grants management, surveys, and performance management to develop innovative
yet practical solutions to a wide range of business issues. Its areas of expertise include the following:

- **Performance Improvement**: Improving the performance and effectiveness of government acquisitions and grants, with special emphasis on competitive sourcing (A-76), commercial products and practices, performance-based contracting, source-selection strategies that reduce program cycle time, life-cycle ownership costs, and socioeconomic programs.

- **Monitoring**: Implementing results-oriented performance measurement and meeting the requirements of the Government Performance and Results Act using performance budgets, cost-workload measurement, and customer satisfaction surveys.

- **Benchmarking**: Applying benchmarking and commercial best practices to reform the way government acquires goods and services, deals with suppliers, and trains its acquisition workforce.

- **Skills Development**: Equipping frontline acquisition and grants professionals with the information and skills.

Additionally, the group offers a broad array of logistics analysis services that focus on helping senior managers make better decisions. Those services include the following:

- **Logistics Process Analyses**: We evaluate logistics processes, information systems, and policies to ensure that resources are efficiently applied to support mission performance, and emphasize the integration of these features to ensure a comprehensive management approach.

- **Enterprise Logistics Analyses**: We are proficient in analyzing the utilization of logistics and cost data to support enterprise goals and objectives.

- **Logistics Analysis of Technology Deployments**: We perform business case analyses and independent verifications of new technologies at the process and enterprise levels to ensure efficient and practical deployments.

- **Logistics Data Requirements**: We help develop logistics data requirements that support process improvements and enterprise decisions.

## Resource Management

The Resource Management Division represents a diverse grouping of capabilities including:

**Energy and Environment (E&E)**—In the area of Energy and Environment, we have expertise in five broad areas: environmental programs, energy programs, chemical-biological early detection, preventive medicine, and safety and occupational health. In concert with a strong national interest in protecting the environment, human health, and sustainable operations, we help clients improve their compliance with laws, regulations, and societal concerns. We specialize in the following areas:

- Program planning, management analysis, and regulatory compliance
- Management information systems and tools
- Greening government supply chains and cost analysis
- Sustainable building assessments
- Climate change mitigation and adaptation
- Program risk assessment
- Resource conservation
Infrastructure and Engineering Management (I&EM)—Our Infrastructure and Engineering Management group focuses on the efficient and innovative ownership and management of buildings and other capital infrastructure. Most projects are concentrated in the areas of facilities and business management, financial analysis and capitalization, economic analysis, and information technology. Listed below are just a few of the services that we offer in this functional area:

- Management of facility assets
- Cost containment analyses
- Construction cost and schedule analyses
- Construction management cost analyses
- Work breakdown structure analyses
- Project controls and earned value management systems
- Capital investment decisions
- Staffing and manpower models for construction programs
- Construction acquisition process improvements
- Computer-aided facility management practices
- Reengineering maintenance management programs
- Resource allocation models
- Risk analyses
- Economic analyses of impacts of development project closures or relocations
- Performance measurement and benchmarking of facilities management and construction activities
- Outsourcing and privatization reviews of facilities support operations

Intelligence Programs—Our support to the nation’s Intelligence community is varied and comprehensive. Our areas of expertise include the following:

- **Intelligence Capabilities**: We develop analytical methods and provide analytical tradecraft consulting services, support analytical outreach initiatives, consult on the creation of products and insights, develop workforce incentives and professional development strategies, determine the effective use of resources, provide analysis of the intelligence information space, and evaluate and insert advanced technology into the intelligence environment.

- **Performance Management**: We establish mechanisms and evaluation criteria to improve organizational performance in support of strategic objectives, management goals, personnel performance incentives, customer satisfaction, and overall effectiveness.

- **Mission and Technology Alignment**: We provide access to innovative technologies and best practices used by advanced R&D organizations, implement technologies for national security environments, evaluate how technology can enable agencies to work more effectively, and provide strategies that help identify what works, what doesn’t, and lessons learned.

- **Management Consulting**: We provide strategic planning and facilitation services; help agencies achieve organizational goals through strategy development, implementation of practical initiatives, and application of technology to enhance business processes;
and assist with organizational change readiness, leadership support, and assessing impact on other organizations.

- **Social Media and Collaboration**: We evaluate and recommend new tools and approaches to promote collaboration and information sharing and to enable new ways of creating, leveraging, and storing knowledge.

- **Leadership and Workforce Survivability**: We establish procedures for ensuring the continuity of effective senior leadership in the event of a natural or manmade disruption or disaster; provide continuity of operations planning (COOP), testing support, and evaluation of client participation in test exercises; provide recommendations to refine agency readiness; and develop information technology disaster recovery and contingency plans and assist in planning to enhance the survivability of the workforce.

We have a variety of secured and unsecured spaces available to support our work, including extensive meeting and conference facilities and two 800-square foot SCIFs and associated classified storage.

**Organizational and Human Capital Solutions (OHCS)**—Our OHCS practice provides a full range of human resource and workforce planning services to government organizations. Those services include the following:

- **Program Development**: Developing and helping implement initiatives to improve human resource programs and organizations.

- **Cost Analysis**: Conducting cost-benefit and economic analyses for system enhancements, determining information and communications system requirements, and developing prototype systems.

- **Workforce Planning**: Analyzing current and future workforce requirements, comparing workforce requirements with current and future resources, and developing and implementing strategies and programs for satisfying those requirements.

- **Change Management and Communications**: Implementing change management and communications management programs.

- **Performance Management**: Designing and implementing performance management and development programs, including pay-for performance, 360-degree programs, professional development diagnostic tools, and executive coaching.

- **Organizational Planning**: Assisting in the development of an organization’s vision, guiding principles, focus areas, and goals and objectives.

- **Organizational Alignment**: Analyzing organizational structures, activities, and interfaces for purposes of identifying opportunities for consolidating and realigning functions, balancing work to resources, targeting non-core activities for outsourcing consideration, and determining impediments to efficient communication and accomplishment of core functions.

- **Continuity Planning**: Assisting in the development of continuity of government operations plans and emergency response plans.

**Operations and Financial Management**—Our Operations and Financial Management practice has extensive experience in providing a wide range of financial management services, including the following:

- **Accounting**: We perform assessments of procedures, operations, and management of agency accounting systems and functions, including analyzing transaction processing, classifying accounting transactions, defining internal controls, devising new or revised accounting policies and procedures, assisting in the evaluation and implementation of
audit findings, and applying information technology to improve operating efficiency and effectiveness.

- **Budgeting**: We have an in-depth understanding of federal budgeting, including development, presentation, formulation, and execution of appropriated funds, working capital and revolving funds, and other agency funds. We know all applicable federal financial laws and regulations, including OMB instructions, Circulars A 11 and A 34, and legislation such as the Chief Financial Officers Act and Government Performance and Results Act (GPRA).

- **Financial Management Systems Services**: We help clients identify ways to modernize and improve the processes necessary to ensure the effectiveness and integrity of their financial data, and we work with them to ensure that technology effectively supports their financial management needs.

- **Financial Planning and Performance Measurement Services**: We are expert in developing and implementing financial performance measures that enable federal managers to evaluate and reallocate budgets to improve the level of financial services and performance delivered to their customers. We have extensive experience assisting agencies with GPRA compliance, using public- and private-sector benchmark data, and achieving improved organizational performance.

- **Asset Management Services**: We provide comprehensive assessments of current and proposed asset management functions and systems. These assessments become the basis for development of effective and disciplined processes used in making capital investment decisions on the basis of corporate mission requirements, value, and risk, as required in Part 3 of OMB Circular A-11.

- **Outsourcing Recurring Commercial Activities**: We leverage scarce federal resources by providing day-to-day execution of the processes required to carry out operations.

The group also offers technology assessments and resource analyses to help government managers improve their alignment of strategic objectives with available resources. It has the following areas of specialization: evaluating the operational and economic effects of government- and industry-sponsored research and development projects; improving the management of research, development, and production programs. This specialization includes the following:

- **Evaluating Research Projects**: We help clients quantify the benefits, costs, and safety implications of introducing advanced technologies and identify high-payoff investments. In providing that assistance, we use a multidisciplinary approach to understanding complex systems, such as air traffic management, by developing and exercising analytical models and simulations that capture the key aspects of real-world operations.

- **Cost and Program Analysis**: We help clients improve management of their development and production programs by using the latest tools for assessing project cost and schedule risk. We are experts in identifying the factors that influence the developmental costs of complex systems and in creating predictive cost models based on those factors; developing metrics for measuring performance in infrastructure activities, such as maintenance depots, supply activities, and transportation organizations; and identifying best commercial practices in accounting for inventories and recommending how to apply those practices to government organizations.

**Health Management**

In the Health Management Division, we concentrate on supporting client organizations that provide health care services or administer health care programs. We offer a practical combination of health care management experience from both the public and private sectors.
We have four specific groups within the Healthcare Division:

- Civilian Health focuses on the unique and complex challenges of healthcare for Federal Civilian agencies.
- Military and VA Health focuses on the unique needs of the warfighter and veterans.
- Global Health supports US-backed and global programs for disease control and healthcare management.
- Initial Outfitting and Transition supports the buildout and supplying of medical facilities.

Our areas of expertise include the following:

- **Program Evaluation**: Advising healthcare agencies on organizing and evaluating their programs, and helping them develop effective policies and procedures.
- **Economic Analysis**: Performing economic analyses to guide decisions on investing in new medical technologies and implementing innovative management concepts.
- **Policy Analysis**: Performing health care policy analysis, program assessments, and evaluation design studies.
- **Health Information Technologies**: Improving quality and efficiency of health care through the integration of health information technology and clinical processes.
- **Delivery Models**: Analyzing health delivery systems and using simulation models to optimize them.
- **Effectiveness**: Preparing plans and approaches for measuring the effectiveness of health-related programs, including those that deal with military medical readiness and emergency preparedness and response throughout the public sector.
- **Innovation**: Developing innovative acquisition and distribution programs for pharmaceutical and medical surgical supplies, and medical equipment.
- **Health Logistics**: Designing logistics support and contingency plans for federal, state, and local medical responses to acts of terrorism, natural disasters, or pandemic disease.
- **Analytics**: Providing analytical assistance to enhance management of the Medicare program and improve the processes used to select managed-care contractors.
- **Fraud and Waste**: Providing assistance to help fight fraud, waste, and abuse in the Medicare program and improve debt-collection practices.

In the area of preventive medicine, we are proficient in creating and implementing health hazards assessment programs, performing epidemiology and public health assessments, and
developing tools that enable managers to integrate health risk management into their funding and decision-making processes. Our occupational safety and health areas of expertise include the following:

- Health hazard identification and control
- Industrial hygiene
- Health risk assessment
- Cost-benefit modeling
- Safety management systems, such as ANSI Z-10 and OSHA VPP.

**Operational Logistics**

Our Operational Logistics Division focuses on the policies, processes, programs, technologies and organizations that are vital to the worldwide projection and sustainment of military forces and materiel. Consistent with that focus, we offer a full range of services in support of defense operations involving U.S., NATO, and coalition forces. Those services include the following:

- **Contingency Acquisition Support**: We support senior planners in developing contractor support plans for contingencies—these plans fill the gap caused by force structure shortfalls and unforecasted requirements. We provide expertise in governance, management, and oversight of contractor forces in deployed areas. We are also supporting the development of a deployable joint contingency acquisition support office.

- **Strategic Planning and Logistics Transformation**: We have an extensive background in developing strategic plans and conducting transformational assessments that evaluate the management of logistics processes and programs to include developing alternative and preferred courses of action, identifying required resources, and assisting in plan or program execution.

- **Advanced Logistics Technology**: We are proficient in assessing the technical aspects of emerging technologies, examining how those technologies could be employed in logistical processes, and assessing their impact on effectiveness and cost.

- **Logistics Modeling**: We are experienced in developing and using models and automated tools for assessing and portraying the impact of varying logistical operations concepts and processes; for assisting in the development of strategic mobility policies, plans, and programs for efficiently and effectively deploying military forces and materiel; and for estimating casualties for the full spectrum of military operations.

- **Distribution and Transportation**: We are experienced in applying advanced technology and leading edge analytical tools to military logistics, capitalizing upon the best commercial practices in the private sector, and improving integrated transportation management. The results often include dramatically improved speed, reliability, and efficiency in moving personnel and materiel as well as accurate and timely information on the location and status of those movements.

- **Force Development, Projection, and Sustainment**: We are skilled at developing and evaluating new force structures and logistics concepts, assessing the logistics and mobility impacts of new technologies and concepts on deployment and sustainment operations, and formulating doctrine and guidance for the development and implementation of military logistics programs for both ashore and afloat operations.
Oversea Basing and Coalition Support: We provide expert logistics advisors advising combatant commanders on theater level planning and war gaming, overseas basing, host nation support, and foreign military sales.

Emergency Response and Disaster Logistics: We provide logistics planning, operations center and response support for all threats for DoD, DHS, and other civil agencies.

Multinational Logistics: We are experienced in developing, coordinating, and harmonizing multinational logistics policy, doctrine, and programs. We have considerable experience conducting logistics exchanges and assessments for numerous NATO member countries of the Partners for Peace (PfP) program.

Our Commitment to Quality and Objectivity

We pursue quality relentlessly—in the types of work we undertake, in the advice and products we provide, in the skills and experience we require of our staff, and in the internal business practices we follow. Our project teams are committed to providing high-quality technology advice and products through their understanding of continuous process improvement, their use of early and thorough project plans, their detailed knowledge of functional areas that the technology supports, and their emphasis on clear and frequent communication and interaction with clients.

We manage all projects in accordance with our ISO 9001-certified quality management system. We maintain a CMMI Level III certification for Development and Systems as a further demonstration of our commitment to quality and disciplined process. We use an internal IT based system to track all project deliverables to ensure quality reviews are completed and products meet client needs. We also use peer review teams to ensure that we deliver high-quality advice and products on projects that require special attention, and encourage staff members to continually upgrade their technical, management, and personal skills through attendance at conferences, workshops, and seminars.

Building on our not-for-profit status and our focus on public-sector management, we are adamant that objectivity be the foundation of every project. We demand that our project teams deliver unbiased advice, free of commercial and political conflicts of interest.
Our Clients

Some of the organizations that we have supported under General Services Administration Federal Supply Schedules and other contract vehicles include the following:

- African Center for Strategic Studies
- Agency for International Development
- American Red Cross
- Army Corps of Engineers
- Architect of the Capitol
- Centers for Medicare and Medicaid Services
- Chief Financial Officers Council
- Defense Commissary Agency
- Defense Finance and Accounting Service
- Defense Information Systems Agency
- Defense Logistics Agency
- Department of Agriculture
- Department of the Air Force
- Department of the Army
- Department of Commerce
- Department of Energy
- Department of Health and Human Services
- Department of Homeland Security
- Department of the Interior
- Department of the Navy
- Department of State
- Department of Transportation
- Department of the Treasury
- Department of Veterans Affairs
- District of Columbia
- Environmental Protection Agency
- Federal Acquisition Service
- Federal Aviation Administration
- Federal Emergency Management Agency
- Food and Drug Administration
- Food Safety and Inspection Service
- General Services Administration
- Immigration and Customs Enforcement
- Internal Revenue Service
- Inter-American Development Bank
- International Monetary Fund
- Johns Hopkins University
- Joint Chiefs of Staff
- Library of Congress
- National Aeronautics and Space Administration
- National Institutes of Health
- National Oceanic and Atmospheric Administration
- North Atlantic Treaty Organization
- Office of Management and Budget
- Office of Personnel Management
- Office of the Secretary of Defense
- Public Buildings Service
- Securities and Exchange Commission
- Smithsonian Institution
- State of Maryland
- U.S. Capitol Police
- U.S. Coast Guard
- U.S. Courts
- U.S. Customs and Border Protection
- U.S. House of Representatives
- U.S. Marine Corps
- U.S. Marshals Service
- U.S. Postal Service
- U.S. Senate
- U.S. Transportation Command
- Various nonprofit organizations
- World Bank
- Numerous state and local government entities
LMI Office Locations

McLean, VA—Corporate Headquarters

Illinois: Scott AFB

Maryland: Aberdeen
           Baltimore

Pennsylvania: Mechanicsburg

Texas: San Antonio

Virginia: McLean
          Newport News
          Fort Lee